



HOME WINTERIZATION Checklist



BE PREPARED

- ☐ Buy a snow shovel now so you'll have it before winter weather hits.
- ☐ Keep extra water and canned food in storage just in case.

GUTTERS & DOWNSPOUTS

- ☐ Clean gutters and downspouts in mid-fall and double-check them before winter.
- ☐ Install leaf guards to keep falling leaves and other debris out of cleared gutters.



DOORS & WINDOWS

- ☐ Examine doors and windows for gaps where warm air can escape.
- ☐ Caulk or apply weather stripping around problem draft areas.
- ☐ Install double paned windows to increase energy efficiency.

HEATING SYSTEM

- ☐ Replace the filter in your furnace.
- ☐ Give your heating system a test run so you know it will work properly when you need it.
- ☐ Hire a heating/cooling expert to check your furnace's efficiency.

ROOFING, CHIMNEYS AND DECKS

- ☐ Have a contractor look for damaged roof shingles and loose gutters.
- ☐ Make sure chimneys and wood stoves are cleaned early in the season.
- ☐ Give your deck a fresh coat of sealer to protect it from the winter elements.



BERKSHIRE HATHAWAY
HomeServices
Central Washington Real Estate

Real Estate Advice

If you're thinking about moving and selling your house, this fall might be the way to go. Here are **four highlights** in the housing market that may make your decision to sell this fall an easy one.

THE PROCESS IS GOING QUICKLY

- Buyers are getting pre-approved for their financing.
- This makes the entire selling process faster & simpler.
- According to the latest Origination Insights Report from Ellie Mae, the time needed to close a loan is just 49 days.

BUYERS ARE ACTIVELY IN THE MARKET

- Home buyers are ready, willing, and able to purchase – and they're in the market right now.
- Multiple buyers are entering bidding wars to compete for the home they want.
- Take advantage of the buyer activity currently in the market so you can sell your house in the most favorable terms.

THIS IS AN EXCELLENT TIME TO MOVE

- Homeowners have spent more time at home recently and perhaps you now realize how small it is, and you need more space.
- If you're working from home, your children are doing virtual school, or you just need more space, your current floor plan may not work for your family's changing needs.

THERE ARE NOT ENOUGH HOMES FOR SALE

Due to the health crisis, many homeowners were reluctant to list their homes earlier this year. That will change as the economy continues to recover. The choices buyers have will increase going into the new year. Don't wait until additional sellers come to market before you decide to make a move.



IN LOVE WITH YOUR NEXT HOME

The housing market is prime for sellers right now, so if the timing is right for you and your family, the market is calling your name, please contact me to get started on your real estate journey....



Meg Balles

Managing Broker, ABR, CRS
509 952-6744
mballes@bhhscentral.com
www.megballes.com