

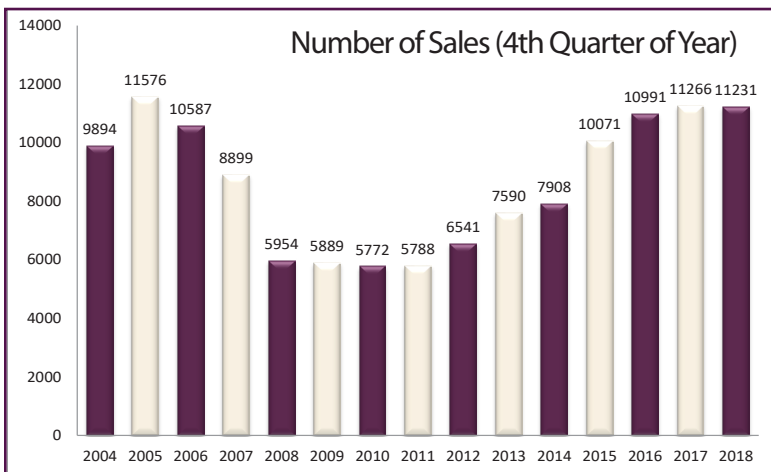
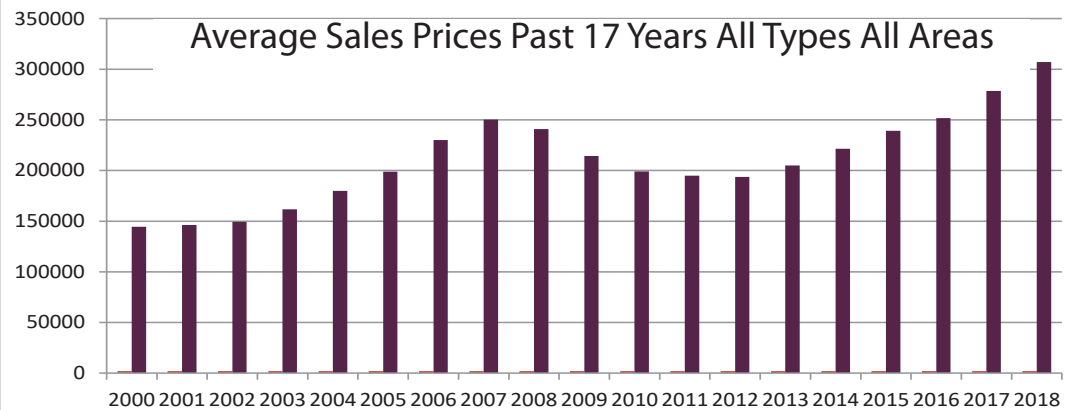
2018 Year End Market Overview

SALEM AND WILLAMETTE VALLEY

AREA	AVERAGE SALES PRICE			UNITS SOLD			DAYS ON MARKET					
	Up ▲	Down ▼	2018	2017	Up ▲	Down ▼	2018	2017	Up ▲	Down ▼	2018	2017
Keizer	▲		\$ 300,836	\$ 276,990		▼	506	589		▼	61	84
Central	▲		\$ 226,553	\$ 197,523		▼	403	449		▼	63	77
Suburban East - N	▲		\$ 271,126	\$ 237,487		▼	391	439		▼	64	81
Suburban East - S	▲		\$ 285,643	\$ 255,348		▼	287	374		▼	61	82
Southeast	▲		\$ 347,463	\$ 309,156		▼	774	959		▼	76	87
South	▲		\$ 388,438	\$ 355,927		▼	440	513		▼	86	105
West	▲		\$ 342,803	\$ 317,059		▲	625	617		▼	77	85
Benton	▲		\$ 390,805	\$ 358,992		▲	971	937		—	84	84
Linn	▲		\$ 273,652	\$ 242,798		▲	1897	1812		▼	90	95
Marion	▲		\$ 333,395	\$ 293,538		▲	1134	1081		▲	94	92
Polk	▲		\$ 302,417	\$ 272,446		▲	731	690		▼	83	106

At the end of the Fourth Quarter 2018
11,231 Properties Sold & Closed

At the end of the Fourth Quarter of 2018
there were 2,740 active listings in the Willamette Valley



Source: Willamette Valley Multiple Listing Service —
Provided by: Berkshire Hathaway HomeServices Real Estate Professionals



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