

## Introductory 20% Off First Order



This on-going offer for first-time customers is designed to help you encourage your prospects to try pawTree products! Don't forget to mention the 100% satisfaction guarantee too. The offer has a banner at the top of your website.

- Q. Is there a coupon code required for this discount?
- A. Yes. The discount will apply at checkout for any order with coupon code INTRO4U if the customer has not previously used an introductory offer.
- Q. Will this apply to a new petPro's enrollment kit/pack?
- A. No. The offer is only valid for an order with commissionable PV.
- If a customer placed an order previously can this offer be applied retroactively?
- No. That isn't necessary. The coupon is valid on any order from customers who have not used this coupon or a previous introductory offer (3FOR30). They CAN use it on their next order.
- If my customer has never used the INTRO4U coupon, can they use it now?
- Yes. The offer is valid ONE TIME on orders from customers who have not used this coupon or a previous introductory offer (3FOR30). They CAN use it on their next order.
- If a customer has an order that is over \$100 will they still receive 20% off?
- Any order of \$100 or more will receive a maximum of \$20 off. (20% off of \$100)