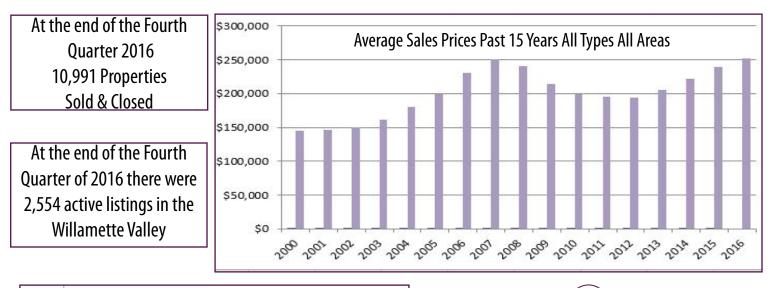
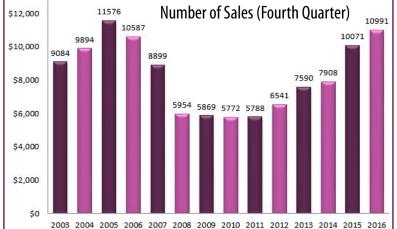
2016 Year End Market Overview

| SALEM AND WILLAMETTE VALLEY | | | | | | | | | | | |
|-----------------------------|---------------------|------|---------|------|---------|----------------|-------|-------|----------------|------|------|
| AREA | AVERAGE SALES PRICE | | | | | UNITS SOLD | | | DAYS ON MARKET | | |
| | Up Down ▲ ▼ | 2016 | | 2015 | | Up Down ▲ ▼ | 2016 | 2015 | Up Down ▲ ▼ | 2016 | 2015 |
| Keizer | | \$ | 256,083 | \$ | 228,235 | | 586 | 551 | A | 100 | 99 |
| Central | | \$ | 168,057 | \$ | 145,819 | A | 397 | 373 | • | 90 | 105 |
| Suburban East - N | | \$ | 209,396 | \$ | 187,193 | | 407 | 361 | | 94 | 88 |
| Suburban East - S | | \$ | 229,343 | \$ | 201,911 | | 378 | 327 | • | 91 | 107 |
| Southeast | | \$ | 284,586 | \$ | 256,625 | A | 849 | 799 | _ | 96 | 96 |
| South | | \$ | 322,094 | \$ | 301,696 | | 457 | 402 | • | 103 | 114 |
| West | A | \$ | 277,550 | \$ | 252,158 | • | 609 | 618 | • | 97 | 106 |
| Benton | A | \$ | 335,478 | \$ | 313,218 | • | 974 | 1,064 | • | 85 | 95 |
| Linn | A | \$ | 211,254 | \$ | 202,488 | | 1,831 | 1,432 | • | 104 | 117 |
| Marion | | \$ | 271,827 | \$ | 249,230 | | 1,056 | 958 | • | 112 | 126 |
| Polk | | \$ | 250,752 | \$ | 235,510 | A | 656 | 559 | • | 120 | 143 |







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Source: Willamette Valley Multiple Listing Service — Provided by: Berkshire Hathaway HomeServices Real Estate Professionals

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